

Dear Artin,

I'm writing this letter to thank you for the exceptional service, outstanding communication, and attention to detail you and your team provided during the build-out of my new dental office in Lorton. I couldn't be happier with the final outcome and I frequently receive comments from my patients on how much they like the appearance and style of my office.

As you know, the process of designing and building my office didn't get off to a good start. Before I was introduced to you, I was having challenges with my dental consultants, and ultimately I realized that my expectations were not being met and valuable time was being wasted.

Only after meeting with you and discussing how we could bring my project back on track did I realize how fortunate I was to be working with a team that understood the anxiety of being faced with so many choices and decisions. You and your team made the process easy, initially by helping us refine and finalize our design, overseeing the permitting and design approvals, and finally by managing the construction process start to finish, all within budget and on time.

We heard stories from other dentists of how they dreaded submitting change requests to their contractors, sometimes realizing costly and time-consuming impacts to their projects. But one of my highest compliments to you is the way you responded to inevitable changes, managing to minimize any impacts to schedule and budget, while being flexible, fair, and understanding.

I would not hesitate to recommend your dental office design and build services to anyone interested in working with a team of professionals who have their client's best interest in mind.

Sincerely,

Dr. Eugenia Walsh
Walsh Dental Care