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Dear Art:

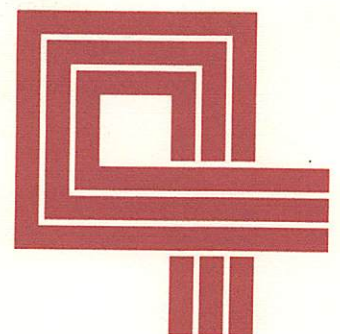
Often we forget to acknowledge the people that do exceptional work for us. After being in dentistry for more than 25 years I finally had the opportunity to purchase an office space and help design the perfect dental space. I was driving past the new space one day when I saw an Arminco Truck parked in front of the building. I went inside the office where your company was working and chatted with Mike Marutyan who showed me the project and gave me a business card. I am so thankful he did.

I had already been working with Bob Middledorf at Schein Dental and ask if he was familiar with Arminco. Bob told me he was and that he highly recommended your company. Over the next few months the experience of working with you and your company was flawless.

I give you the plans and you returned an estimate that, while not the lowest, compared favorably with two other companies. You encouraged me to obtain drawings and other preliminary work while we waited for the final approval of the financing. Just days after the closing on the property the building began. The floor plan was drawn on the floor and I was invited to inspect and approve the layout. I made significant changes some of which could have come with additional expenses, but the quoted price never changed. Every day, without fail, workers were on site and busy. Whenever there were questions or concerns, I received a call, stopped by and worked out the issues, but construction never stopped. As a result, the whole project was finished on time and on budget. When I think about it, I am still amazed.

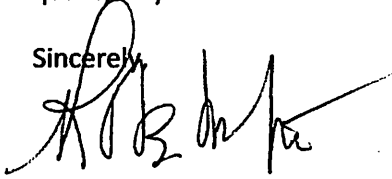
Every inspection-and there were many- was passed first time. I overheard inspectors complimenting the work several times. My punch list was ridiculous-three or four minor issues with drywall. When those minor defects where corrected, the paint wasn't a perfect match. You offered to repaint all the areas where the paint wasn't perfect without cost to me. Additionally, the painting took place on a weekend as to not interrupt my business.

Patients are constantly complimenting me on the beautiful office and those compliments are largely due to the fine work of your company. A couple of months after completion of the office, the financing company called me and told me that because the office was completed so early there were more than \$15,000 in interim interest that I wouldn't need and, therefore, they sent me a check for that amount. The loan officer told me that that almost never happens. Thank you to Art and all your first rate subcontractors for a job well done.



It is rare in this day of mediocre quality and lack luster warranties that one finds a company of the highest caliber that stands behind their work like Arminco does. If you ever have a potential client who needs a reference, please feel free to call me. Please bring them by my office and show them the fine quality of your work.

Sincerely,

A handwritten signature in black ink, appearing to read 'R. E. Moffitt', with a long horizontal flourish extending to the right.

Robert E. Moffitt